



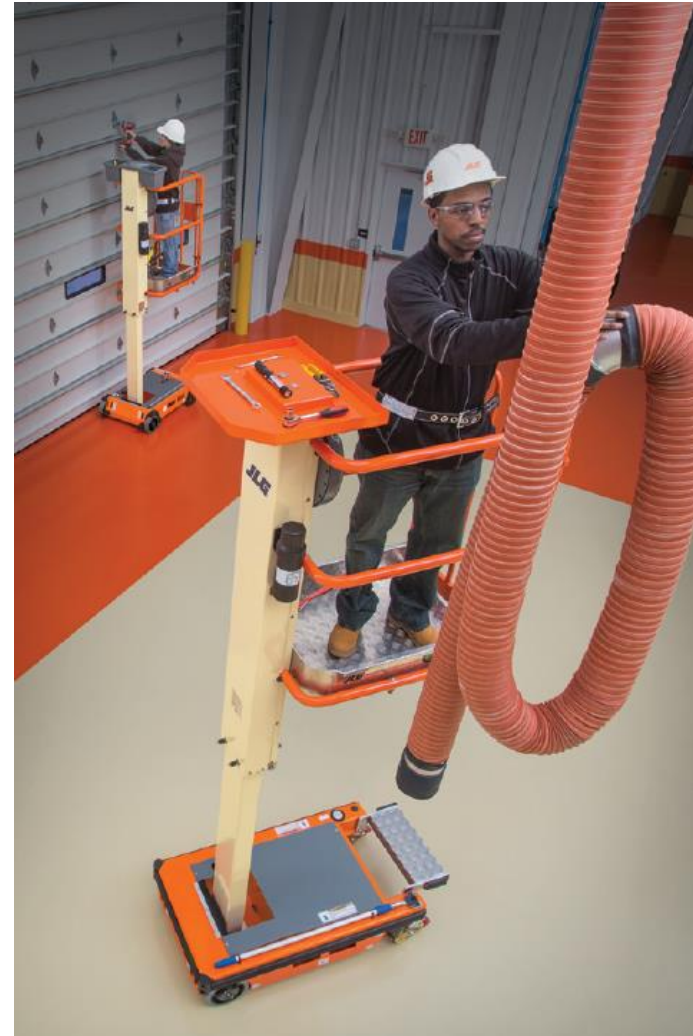
AUS/NZ EcoLift Product Introduction

May 2018

JLG[®]
reachingout[™]

PRODUCT INTRODUCTION

- Background
- Overview
- Key Message
- Features
- Applications
- Spec
- Summary



BACKGROUND

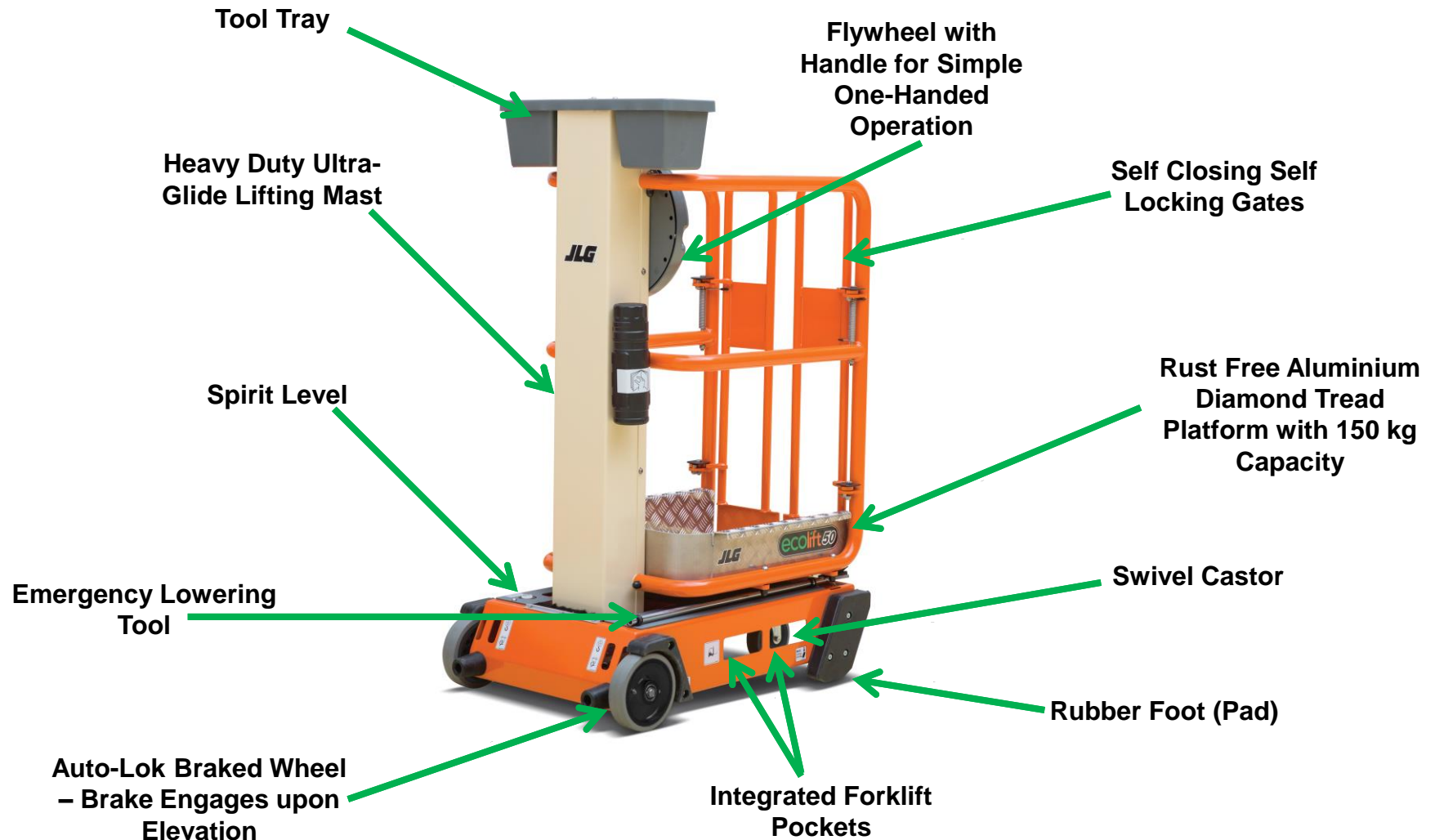
In June 2015 JLG purchased UK based company PowerTower.

PowerTower manufacture Low Level Access (LLA) products that were designed primarily for the UK & European markets.

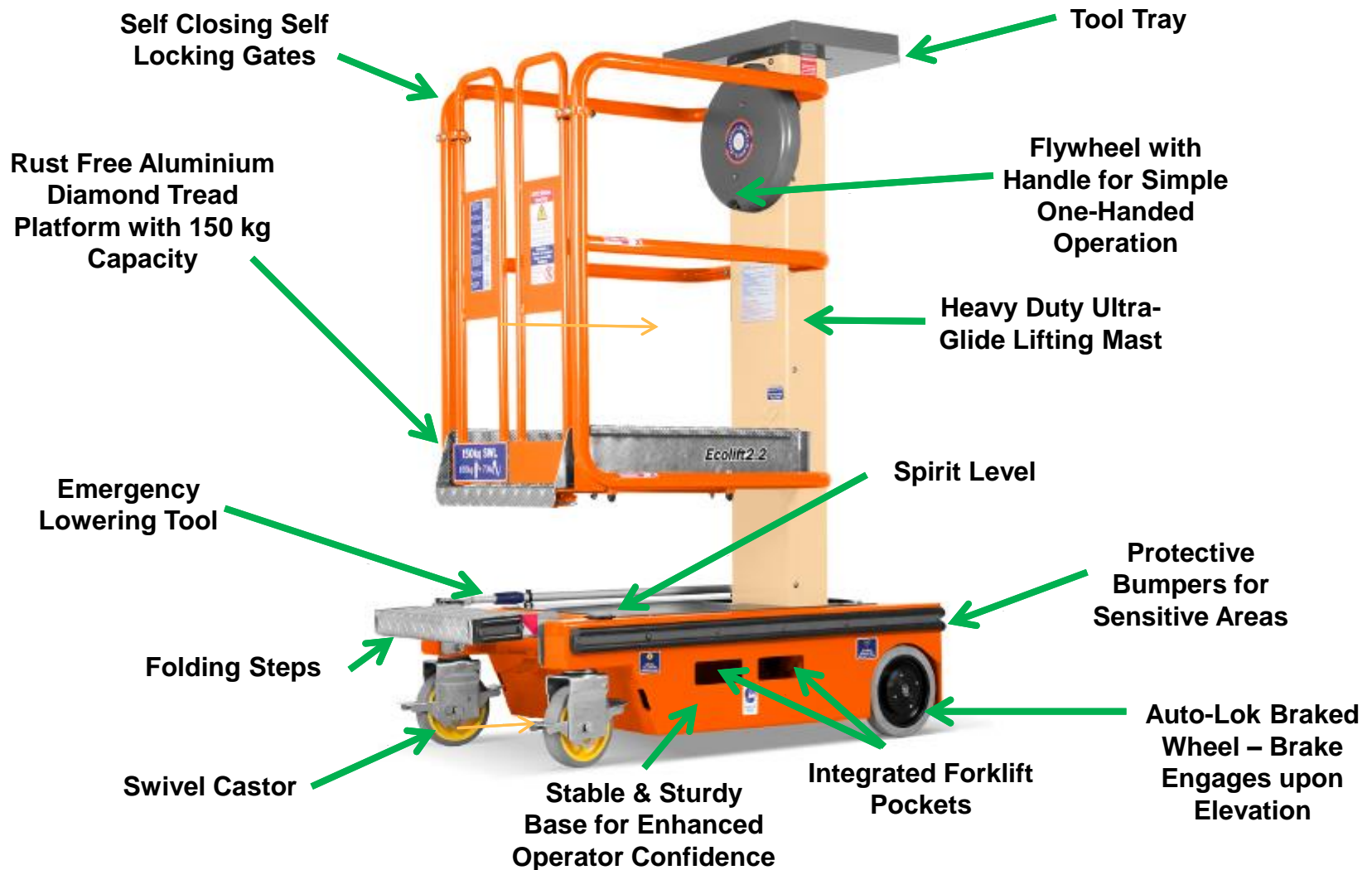
JLG launched the EcoLift range into the USA market at the ARA show in 2016.

JLG AUS/NZ launch of EcoLift 50 & EcoLift 70 at HRIA Convention 2018

OVERVIEW – ECOLIFT 50



OVERVIEW – ECOLIFT 70



KEY MESSAGING

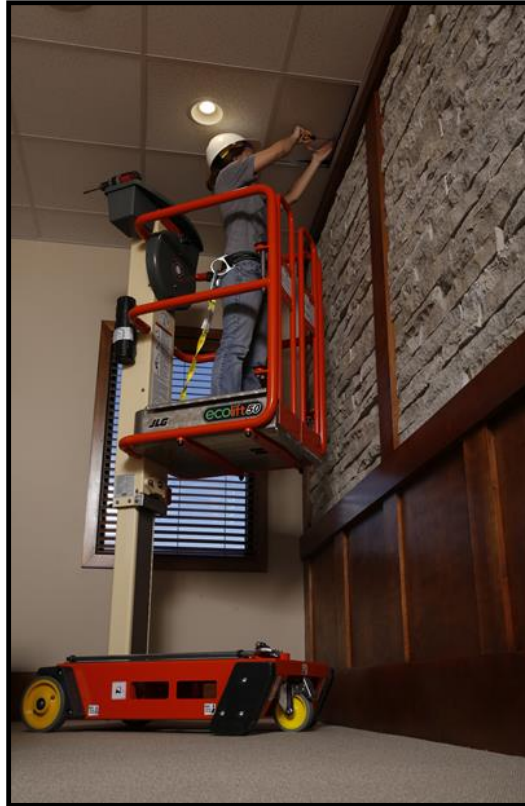
Value Proposition: The Ecolift series is a game changing, power-free and hydraulic free, alternative to conventional access products.

Innovative



Patented Stored Power
Lift System

Simple and Safe



Easy and Efficient Low
Level Access Alternative

Rental Ready



Robust Construction w/
Virtually No Downtime

FRAME AND CHASSIS



- ✓ Non-Marking Wheels
- ✓ Locking Swivel Caster
- ✓ Auto-braking Track Wheels
- ✓ Integrated Lift / Tie Downs
- ✓ Integrated Fork Pockets
- ✓ Wall Bumpers
- ✓ Bubble Level
- ✓ Emergency Descent Rod

- ✓ Non-Marking Wheels
- ✓ Locking Swivel Casters
- ✓ Auto-braking Track Wheels
- ✓ Integrated Lift / Tie Downs
- ✓ Integrated Fork Pockets
- ✓ Wall Bumpers
- ✓ Bubble Level
- ✓ Emergency Descent Rod
- ✓ Fold-down Platform Entry Step



✓ Mast

- ✓ All Steel
- ✓ Maintenance Free
- ✓ Quiet
- ✓ Robust

MAST AND PLATFORM



✓ Platform

- ✓ Rust-Free Aluminum
- ✓ Diamond Tread
- ✓ Tool Tray (Standard)
- ✓ Self-closing Self-Locking Saloon Gates
 - ✓ **Linked on the Ecolift70**

SO.....WHAT ARE THE ECOLIFTS MISSING???



Batteries

- ✓ NO Maintenance
- ✓ NO Replacement
- ✓ NO Charging
- ✓ NO "Dead Battery" calls
- ✓ Less "End-User" Responsibility



Power

- ✓ NO Onsite Electricity required
- ✓ NO Wires or Harnesses



Hydraulic Oil

- ✓ NO Hoses
- ✓ NO Leak Points
- ✓ NO Refills
- ✓ Fewer Service Calls
- ✓ Lower TCO
- ✓ More Uptime!
- ✓ NO Environmental Impact

****This makes the Ecolift Series ideal for hazardous environments***

APPLICATIONS

- **Commercial and Residential Painting**
- **Facility Maintenance**
- **Displays and Decorating**
- **HVAC Maintenance**
- **Renovations and Remodelling**
- **Plant Maintenance**
- **Equipment Maintenance Installers – Cable, Security, Professional**



PRODUCT SPECIFICATIONS

Ecolift50

| | |
|---------------------|-------------|
| Max Platform Height | 1.50 m |
| Working Height | 3.50 m |
| Platform Dimensions | 0.7 x 0.6 m |
| Platform Capacity | 150 kg |
| Stowed Length | 0.99 m |
| Stowed Width | 0.7 m |
| Stowed Height | 1.55 m |
| Weight | 180 kg |



Ecolift70

| | |
|----------------------|---------------|
| Max Platform Height. | 2.20 m |
| Working Height | 4.20 m |
| Platform Dimensions | 0.85 x 0.65 m |
| Platform Capacity | 150 kg |
| Stowed Length | 1.28 m |
| Stowed Width | 0.7 m |
| Stowed Height | 1.94 m |
| Weight | 305 kg |

SUMMARY OF KEY FEATURES

- ✓ NO Batteries, Power or Hydraulic Oil
 - ✓ Low TCO
 - ✓ Low Service
 - ✓ Fewer Service Calls
- ✓ NO Downtime
- ✓ Unlimited Duty Cycles
- ✓ Steel Mast
- ✓ Platform:
 - ✓ Diamond Tread
 - ✓ Tool Tray
 - ✓ Self-Closing Saloon Gate
- ✓ Non-Marking Caster Wheels
- ✓ Non-Marking / Auto-Locking Track Wheels
- ✓ Innovative Stored Power Lift System
- ✓ Environmentally Responsible Access
- ✓ Ideal for Hazardous Environments

QUESTIONS.....

